

## MASTER SERVICES SALES AGREEMENT

This MASTER SERVICES SALES AGREEMENT (“**Agreement**”) is made as of the \_\_\_\_ day of \_\_\_\_\_, [Year] (the “**Effective Date**”) by and between CDW Hong Kong IT Solutions Ltd. (“**Seller**”) and \_\_\_\_\_ (“**Customer**”).

### Section 1. DEFINITIONS.

1.1. “**Affiliates**” means, with respect to Seller, entities that Control, are Controlled by, or are under common Control with Seller; and, with respect to Customer, entities both that Control, are Controlled by, or are under common Control with Customer and that are identified on **Exhibit A**, which is incorporated herein.

1.2. “**Anti-Corruption Laws**” means any applicable foreign or domestic anti-bribery and anti-corruption laws and regulations, such as the US Foreign Corrupt Practices Act 1977, the UK Bribery Act 2010, and the Canadian Corruption of Foreign Public Officials Act.

1.3. “**Confidential Information**” means, subject to the following sentence, any information or data of a confidential nature of a Party, its Affiliates or a third party in oral, electronic or written form that the receiving Party knows or has reason to know is proprietary or confidential and that is disclosed by a Party in connection with this Agreement or that the receiving Party may have access to in connection with this Agreement, including but not limited to the terms and conditions of this Agreement and each Statement of Work. Confidential Information does not include Personal Data.

1.4. “**Control**” or “**Controlled**” means the possession, directly or indirectly, of the power to direct or cause the direction of the affairs of another whether by ownership of shares, ability to appoint officers, contract or otherwise.

1.5. “**Delivery Date**” means the date of delivery of the Services, which may be set out in the Statement of Work, or if not, communicated, in writing, by Seller to Customer.

1.6. “**Deliverables**” means any materials (or combination thereof) to be supplied, provided or produced as specified in the relevant Statement of Work by or on behalf of Seller, individually or jointly with Customer, in the performance of the Services and will include all inventions, discoveries, methods, processes, formulae, ideas, concepts, techniques, know-how, data, designs, models, prototypes, works of authorship, computer programs, proprietary tools, methods of analysis and other information, whether or not capable of protection by patent, copyright, trade secret, confidentiality, or other proprietary rights, or discovered in the course of performance of this Agreement that are embodied in such work or materials. Deliverables shall not include any Seller IPR.

1.7. “**Documentation**” means all documentation and other written material describing, explaining or assisting in the use of the Services and/or any materials, including all diagrams necessary for the maintenance of any such materials by or on behalf of Customer, a list of all known defects in the relevant materials, whether material to the operation thereof or otherwise, and any user manuals.

1.8. “**Force Majeure Event**” means any event or circumstance arising which is beyond the reasonable control of Seller (including but not limited to any industrial dispute affecting any third party, carrier delays, embargos, acts of God or acts or laws of governmental

regulations or government agencies, severe weather conditions, fire, flood, disaster, failure of power, civil riot, war or terrorism).

1.9. “**Input Material**” means all documents, information, representations, statements and materials provided by Customer or a third party on behalf of Customer, relating to the Services, including computer programs, data, logs, reports and specifications and inventories.

1.10. “**Insolvency Event**” means the occurrence of any of the following:

(a) a party stops or suspends, or declares any intention to stop or suspend, its business or payment of its debts or any class of its debts generally or otherwise becomes insolvent;

(b) any step is taken to enforce any charge, mortgage or other security interest over all or any material part of its assets or undertaking or any of the same is or becomes enforceable;

(c) a notice is issued for the purposes of convening a meeting to approve the placing of a party in administration or liquidation, or a petition is presented or an order made for the administration or liquidation of a party or otherwise become subject to dissolution proceedings;

(d) a voluntary arrangement or any other arrangement, compromise or composition of a party’s debts, or any class of its debts, is proposed or made by or with a party;

(e) a judgment, order or award made against a party is outstanding and not discharged within 20 days or if any distress, execution, sequestration or similar process is levied on or commenced against any of the assets of a party and not lifted, withdrawn or discharged within 45 days; or

(f) any circumstances arise or events occur in relation to a party or any of its material assets in any country or territory in which it carries on business or to the jurisdiction of whose courts it or any of its assets is subject, which corresponds to or has an effect equivalent or similar to any of those stated in paragraph (a) to (e) (inclusive) of this definition.

1.11. “**Intellectual Property Rights**” or “**IPR**” means any and all of the following rights in (i) patents, unpatented inventions, designs and trade marks (whether registered or unregistered), copyright, database rights and know how, trade secrets, inventions, discoveries, utility models, goodwill in any trade or service name or get-up; (ii) all other intellectual property or proprietary rights and similar or equivalent rights anywhere in the world which currently exist or are recognised in the future; and (iii) applications, reversions, extensions and renewals in relation to any such rights.

1.12. “**Laws**” means any applicable federal, state, provincial, local, municipal, regional, foreign, international, multinational or other constitution, law, statute, treaty, rule, regulation, regulatory or legislative requirement, ordinance, license, restriction, judicial or administrative order, code, common law or other

pronouncement having the effect of law.

1.13. **"Party"** means individually, as applicable, Seller or Customer, and **"Parties"** means in each instance, Seller and Customer.

1.14. **"Personal Data"** means data which relate to a natural individual who can be identified (a) from that data, or (b) from that data and other information which is in the possession of, or is likely to come into the possession of, the controller.

1.15. **"Personnel"** means agents, employees or subcontractors.

1.16. **"Purchased Items"** means those certain Services (as defined herein) that are purchased by Customer and provided by Seller hereunder.

1.17. **"Seller IPR"** means the Intellectual Property Rights which are used in delivery of the Service and are (i) proprietary to Seller or any third party (other than Customer) and (ii) are or have been developed independently of this Agreement (whether prior to the Effective Date or otherwise), and in each case, including modifications or enhancements to such Intellectual Property Rights, whether or not such modifications or enhancements are developed as part of the Services.

1.18. **"Services"** means consulting and other services performed by Seller or its subcontractors, but not including Third Party Services.

1.19. **"Statement of Work"** or **"SOW"** meaning a document in electronic or written form that is signed and delivered by each of the Parties for the performance of Services as the same may be amended or modified from time to time and that incorporates the terms and conditions of this Agreement.

1.20. **"Taxes"** means any applicable sales, use, transaction, value added, goods and services tax, harmonized sales tax, withholding tax, excise or similar taxes, and any foreign, provincial, federal, state or local fees or charges (including but not limited to, environmental or similar fees) and any income or business tax liability, including any penalties and interest in respect thereof, imposed on, in respect of or otherwise associated with any transaction hereunder, or the Purchased Items (except taxes on or measured by the net income of Seller).

1.21. **"Third Party Services"** means certain services other than services provided by Seller, including, but not limited to, on-going support and/or maintenance services (each of which if provided may be subject to third party terms and conditions which are available from Seller on request), extended warranty service by manufacturers, that are sold by Seller as a distributor or sales agent.

## **Section 2. AFFILIATES.**

2.1 Subject to credit approval by Seller, any Customer Affiliate may enter into any transaction available to Customer hereunder, and each such Customer Affiliate will be deemed to be Customer under this Agreement with respect to any such transaction. Notwithstanding the foregoing, Customer, as set forth above, will be liable for the performance of the obligations of its Affiliates, including without limitation payment. Customer shall make the terms of this Agreement available to its Affiliates and notify such Affiliates that any purchases from Seller or any of Seller's Affiliates shall be subject to the terms of this Agreement.

## **Section 3. SERVICES.**

3.1. Subject to the terms and conditions of this Agreement, Seller may perform certain Services for

Customer as described generally in this Agreement and as more particularly described in a Statement of Work, which shall substantially take the form of **Exhibit B**, which is incorporated herein. Each SOW constitutes a separate agreement with respect to the Services performed thereunder. In the event of an addition to or a conflict between any term or condition of the SOW and the terms and conditions of this Agreement, the terms and conditions of this Agreement will control, except as expressly amended for an individual SOW by specific reference to the amended provision. In respect of each Statement of Work, these terms shall apply to the exclusion of any terms or conditions contained or referred to in any documentation submitted by Customer or in correspondence or implied by trade, custom or course of dealing (whether or not in conflict with or additional to these terms).

3.2. In the event of any termination of a SOW, Customer will pay Seller for all Services performed and expenses incurred and any other non-recoverable costs incurred by Seller up to and including the date of such termination.

3.3. As between Customer and Seller, all Intellectual Property Rights developed or contained in the Deliverables and Seller IPR shall remain the property of Seller. Customer's rights to Deliverables will be, upon payment in full, a non-transferable, non-exclusive, royalty-free, perpetual license to use such Deliverable solely for Customer's internal use. Customer obtains no ownership or other property rights thereto. Customer agrees that Seller may incorporate Seller IPR or intellectual property created by third parties into the Deliverables and that Customer's right to use such Deliverables may be subject to the rights of, and limited by agreements with, such third parties or Seller. In addition, Customer will have no rights in any Seller IPR other than: (a) to use it as authorized by Seller in writing from time to time solely for purposes of performing any Customer responsibilities under any Statement of Work or (b) to the extent that Seller IPR is incorporated into any Deliverable, to use it as part of the Deliverable for purposes of Customer's internal business purposes only. Customer shall indemnify, defend and hold Seller, its Affiliates, and its and their directors, officers, employees and agents harmless from any loss (of any kind), cost, damage or expense (including, but not limited to, attorneys' fees and expenses) which Seller may suffer as a result of the breach by Customer of such agreements. If any Seller IPR is made available to Customer under subsection (a) above, it will be made available on an "AS IS" basis and without express or implied warranties of any kind. Seller IPR is confidential information of Seller for purposes of Section 9. In no event shall Seller be precluded from developing for itself, or others, anything, whether in tangible or nontangible form, which is competitive with, or similar to, the Deliverables. In addition, Seller will be free to use its general knowledge, skills and experience, and any ideas, concepts, know-how, and techniques that are acquired or used in the course of providing the Services.

3.4. Seller shall use reasonable endeavors to deliver the Services by the Delivery Date, but shall not be liable for any cost or damage caused by late or non-delivery. Dates and times for delivery or performance by Seller are estimates only and time shall not be of the essence in respect of these and Seller shall not be liable for any loss, damage, cost or expense caused directly or indirectly by

any delays in delivery.

3.5. Customer acknowledges that there are lead times between ordering Services, agreement of and the commencement of performance of Services. The Parties shall co-operate in the ordering and agreement of SOWs to meet each Party's demands and expectations.

3.6. Seller warrants that the Services will be performed in a good and workmanlike manner. Customer's sole and exclusive remedy with respect to this warranty will be, at the sole option of Seller, to either (a) use its reasonable commercial efforts to reperform any Services not in substantial compliance with this warranty, or (b) refund amounts paid by Customer related to the portion of the Services not in substantial compliance; provided, in each case, Customer notifies Seller in writing within five (5) business days after performance of the applicable Services.

3.7. Seller warrants that the Services and/or Deliverables will, for a period of thirty (30) days from the date of acceptance (or such other date as may be agreed in a SOW), materially conform to, and operate in accordance with the specifications set out in the relevant SOW. Except as otherwise set forth in a SOW, all Services and Deliverables will be deemed accepted if Customer does not reject the Services or Deliverables by providing written notice within five (5) days after delivery specifically identifying the manner in which the Services or Deliverables fail to materially comply with their applicable specifications. Seller will be entitled to rely on all decisions and approvals of Customer in connections with the Services and Deliverables.

3.8. Customer shall promptly notify Seller in writing of any failure by Seller to comply with any of the warranties set out in this Section 3, as soon as practicable after discovery of the failure, failing which Seller shall be entitled to reject the claim. The notice from Customer to Seller shall identify and, where possible, substantiate the breach.

3.9. In the event that Customer requests Seller to provide any Third Party Services and there is a discrepancy between the third party terms and conditions and these terms and conditions, the third party terms and conditions prevail only to the extent of such discrepancy with regard to the particular Services being provided under the third party terms and conditions. Customer agrees to be bound by the third party terms and conditions.

3.10. Customer shall be solely responsible for daily back-up and other protection of its data and software against loss, damage or corruption during the performance of Services and for any necessary reconstruction thereof.

3.11. Customer shall co-operate with Seller in all matters relating to the Services, including by providing timely responses to Seller's inquiries and requests for approvals and authorizations and shall ensure that each person with whom Seller engages in relation to the Services has the authority contractually to bind Customer on matters relating to the Services.

3.12. Customer shall provide, for Seller, its agents, subcontractors, consultants and employees, in a timely manner and at no charge, access to any information or materials reasonably required by Seller in connection with providing the Services, and access to Customer's premises, office accommodation, data and other facilities as required by Seller.

3.13. Customer shall provide, in a timely manner, such Input Material and other information as Seller may

require, and ensure that it is accurate in all material respects. For the avoidance of doubt, Seller shall be under no obligation to test, check or confirm the accuracy of the Input Material prior to performing the Services unless required by a SOW.

3.14. Customer shall be responsible (at its own cost) for preparing and maintaining the relevant premises for the supply of the Services.

3.15. Customer shall provide Seller access to Customer's staff (and when the Services are provided at another location designated by Customer, the staff and resources at such location) that Seller determines are useful or necessary for Seller to provide the Services. When the Services are provided on Customer's premises or at another location designated by Customer, Customer agrees to maintain adequate insurance coverage to protect Seller and Customer's premises and shall indemnify, defend and hold Seller, its Affiliates, and its and their directors, officers, employees and agents harmless from any loss (of any kind), cost, damage or expense (including, but not limited to, attorneys' fees and expenses) arising out of any product liability, death, personal injury or property damage or destruction occurring at such location in connection with the performance of the Services, other than solely as a result of Seller's gross negligence or willful misconduct.

3.16. Customer shall provide full-time qualified, knowledgeable personnel capable of: (i) performing Customer obligations; (ii) making timely decisions necessary to move the Services forward; and (iii) participating in the project and assisting Seller's performance of the Services. Customer shall perform other reasonable duties and tasks to facilitate Seller's performance of the Services.

3.17. Customer shall inform Seller of all health and safety rules and regulations and any other reasonable security requirements that apply at the premises of Customer specified in the relevant SOW where the Services are to be performed.

3.18. Customer shall obtain and maintain all necessary licenses and consents and comply with all relevant Laws in relation to the Services, the right or license for Seller, its Affiliates, and its and their subcontractors to access, use and modify all data and third party products, to use Input Material and to use any equipment, systems, cabling or facilities provided by Customer and used by Seller directly or indirectly in the supply of the Services. Customer shall also obtain and maintain all necessary licenses and consents required under applicable labor Laws, for Seller, its Affiliates and their personnel to work in the Customer's or its Affiliates' premises.

3.19. Customer shall comply with any other obligations set out in the applicable SOW.

3.20. Seller shall indemnify and defend Customer from any third party claim brought against Customer to the extent that any Deliverable, infringes any presently existing Hong Kong patent, copyright or trade secret of any third party. Seller will pay any final judgment awarded to the third party against Customer and reasonable attorneys' fees and expenses on behalf of Customer, PROVIDED THAT Customer shall (i) notify Seller promptly in writing of any such claim; (ii) permit Seller to have sole control of the defense, compromise or settlement of such claim, including any appeals; (iii) not make any prejudicial statements or settlement offers

without the prior written consent of Seller; (iv) fully cooperate with Seller in the defense or settlement of such claim; and (v) the claim does not arise as a result of any breach by Customer of a term of any applicable license.

3.21. Seller shall have no obligation to indemnify Customer for any intellectual property right infringement claim to the extent that it is based on (i) the use or combination of Deliverables with software, hardware or other materials not owned, developed or recommended by Seller; (ii) the use of the Deliverables in a manner other than that for which it was designed or contemplated as evidenced by Seller's Documentation; (iii) any unauthorized modification of the Deliverables by any party; (iv) any compliance with designs, plans, instructions, directions, or specifications provided by Customer; (v) Customer's distribution, marketing or use for the benefit of third parties of the Deliverables; or (vi) Customer's failure to use corrections or enhancements made available by Seller and such failure would have prevented such infringement. If any Deliverable is, or in Seller's opinion is likely to be, held to be infringing, Seller will at its expense and option either (a) procure the right for Customer to continue using it, (b) replace it with a non-infringing equivalent, (c) modify it to make it non-infringing, or (d) direct the return of the Deliverable and refund to Customer the fees paid for such Deliverable less a reasonable amount for Customer's use of the Deliverable up to the time of return. The foregoing remedies constitute Customer's sole and exclusive remedies and Seller's entire liability with respect to infringement.

#### **Section 4. IMAGE INSTALLATION.**

4.1 Customer may from time to time, including in connection with the provision of Services, request that Seller perform an installation of Customer's software or images (including custom software images) ("Customer Images"). Prior to any such installation, Customer shall secure valid licenses for all Customer Images. If at any time, Seller reasonably believes that Customer does not have a valid license, Seller may immediately terminate the installation of Customer Images or request further assurances that Customer has valid licenses. In connection with the installation of Customer Images, Customer shall indemnify, defend and hold Seller, its Affiliates, and its and their directors, officers, employees and agents harmless from any loss (of any kind), cost, damage or expense (including, but not limited to, attorneys' fees and expenses) brought by a third party alleging that any such installation violates any license, copyright, confidential information or other proprietary right of such third party.

#### **Section 5. PAYMENT.**

5.1. Seller, or any of its Affiliates on behalf of Seller, may issue an invoice to Customer. All invoiced amounts and payments shall be made in Hong Kong dollars or the currency invoiced by Seller. Invoices in respect of Services provided on a fixed fee basis shall be issued in advance of the provision of such Services. Customer will pay invoices containing amounts authorized by the SOW and/or PO within thirty (30) days of the date of the invoice, subject to continuing credit approval by Seller. Any objections to an invoice must be made to Seller point of contact within fifteen (15) days after the invoice date. Seller may invoice Customer separately for partial shipments of Purchased Items. Customer agrees to pay interest on all past-due sums at the statutory rate, and

otherwise in accordance with the Late Payment of Commercial Debts (Interest) Act 1998" shall be deleted and the words "Customer agrees to pay interest on all past-due sums at the lower of one-half (1.5%) per month calculated daily and compounded monthly (19.56% per annum) or the highest rate allowed by law.

5.2. Unless Customer expressly provides remittance advice, Seller is entitled to allocate payments received to settle (in full or in part) any sums due from Customer under any SOW, in any order or manner Seller determines.

5.3. Seller's pricing for the provision of Services are exclusive of applicable Taxes. Customer will pay for, and shall indemnify, defend and hold Seller, its Affiliates, and its and their directors, officers, employees and agents harmless from any loss (of any kind), cost, damage or expense (including, but not limited to, attorneys' fees and expenses) arising from any applicable Taxes. Customer must claim any exemption from such Taxes, fees or charges at the time of purchase and provide Seller with any necessary supporting documentation.

5.4. In the event of a default in the payment of an invoice, Customer will be responsible for all of Seller's costs of collection, including, but not limited to, court costs, filing fees and attorneys' fees.

5.5. [NOT USED]

5.6. Customer shall make all payments under each SOW without withholding or deduction of, or in respect of, any Tax unless required by applicable Law. If any such withholding or deduction is required, Customer shall pay to Seller such additional amount as will ensure that Seller receives the same total amount that it would have received if no such withholding or deduction had been required.

5.7. Credit terms are subject to review from time to time and Seller shall at all times have the right to suspend or vary any credit terms granted.

5.8. In the event of a payment default, Seller reserves the right to suspend the applicable Services.

#### **Section 6. DISCLAIMED WARRANTIES.**

6.1. In the case of Third Party Services, the third party will be responsible for providing the Third Party Services to Customer, and Customer will look solely to the third party for any loss, claims or damages arising from or related to the provision of such Third Party Services. With respect to Third Party Services, Seller acts solely as an independent sales agent when collecting any due amounts, including, but not limited to, Taxes.

6.2. EXCEPT AS SET FORTH HEREIN, AND SUBJECT TO APPLICABLE LAW, SELLER MAKES NO OTHER, AND EXPRESSLY DISCLAIMS ALL OTHER, REPRESENTATIONS, WARRANTIES, CONDITIONS AND COVENANTS, EITHER EXPRESS OR IMPLIED (INCLUDING WITHOUT LIMITATION, ANY EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS OF FITNESS FOR A PARTICULAR PURPOSE, MERCHANTABILITY, SATISFACTORY QUALITY, DURABILITY, ACCURACY OR NON-INFRINGEMENT) ARISING OUT OF, OR RELATED TO, THE PURCHASED ITEMS OR THEIR PERFORMANCE OR NON-PERFORMANCE, INCLUDING BUT NOT LIMITED TO ANY WARRANTY RELATING TO THIRD PARTY SERVICES.

6.3. CUSTOMER ACKNOWLEDGES THAT NO REPRESENTATIVE OF SELLER OR OF ITS AFFILIATES IS AUTHORIZED TO MAKE ANY REPRESENTATION OR WARRANTY THAT IS NOT

IN THIS AGREEMENT.

### **Section 7. LIMITATION OF LIABILITY.**

UNDER NO CIRCUMSTANCES, AND NOTWITHSTANDING THE FAILURE OF ESSENTIAL PURPOSE OF ANY REMEDY SET FORTH HEREIN, WILL EITHER PARTY, ITS AFFILIATES OR ITS OR THEIR SUPPLIERS, SUBCONTRACTORS OR AGENTS BE LIABLE FOR: ANY LOSS OF PROFITS, LOSS OF SALES OR TURNOVER, LOSS OR DAMAGE TO REPUTATION, BUSINESS, REVENUES OR SAVINGS, LOSS, DAMAGE OR CORRUPTION OF DATA OR SOFTWARE, OR ANY INCIDENTAL, INDIRECT, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES, EVEN IF THE PARTY HAS BEEN ADVISED OF THE POSSIBILITIES OF SUCH DAMAGES OR IF SUCH DAMAGES ARE OTHERWISE FORESEEABLE, IN EACH CASE, AND WHETHER A CLAIM FOR ANY SUCH LIABILITY IS PREMISED UPON BREACH OF CONTRACT, WARRANTY, NEGLIGENCE, STRICT LIABILITY OR OTHER THEORY OF LIABILITY. IN THE EVENT OF ANY LIABILITY INCURRED BY EITHER PARTY OR ANY OF ITS AFFILIATES HEREUNDER, THE ENTIRE LIABILITY OF EACH PARTY AND ITS AFFILIATES FOR DAMAGES FROM ANY CAUSE WHATSOEVER WILL NOT EXCEED THE LESSER OF THE HONG KONG DOLLAR (A) AMOUNT PAID OR PAYABLE BY CUSTOMER FOR THE SPECIFIC PURCHASED ITEM(S) GIVING RISE TO THE CLAIM OR (B) 700,000.

ALL EXCLUSIONS AND LIMITATIONS IN THIS AGREEMENT AND/OR ANY STATEMENT OF WORK SHALL ONLY APPLY SO FAR AS PERMITTED BY LAW AND IN PARTICULAR NOTHING SHALL EXCLUDE OR RESTRICT LIABILITY: (I) FOR DEATH OR PERSONAL INJURY RESULTING FROM THE NEGLIGENCE OF A PARTY OR ITS EMPLOYEES ACTING IN THE COURSE OF THEIR EMPLOYMENT, OR ITS AGENTS, ACTING IN THE FURTHERANCE OF THEIR DUTIES; (II) FOR FRAUDULENT MISREPRESENTATION OR OTHER FRAUD, (III) FOR ANY BREACH OF ANY OBLIGATIONS IMPLIED BY PART II OF THE SUPPLY OF SERVICES (IMPLIED TERMS) ORDINANCE (CAP. 457) WHERE CUSTOMER IS DEALING AS CONSUMER; (IV) FOR ANY BREACH OF THE CONFIDENTIALITY OBLIGATIONS SET OUT IN SECTION 8 OF THIS AGREEMENT; OR (VI) IN RESPECT OF ANY INDEMNITIES SET OUT IN THIS AGREEMENT.

### **Section 8. CONFIDENTIAL INFORMATION.**

8.1. Each Party anticipates that it may be necessary to provide access to Confidential Information to the other Party in the performance of this Agreement.

8.2. Confidential Information does not include information that: (a) becomes known to the public through no act of the receiving Party; (b) was known to the receiving Party prior to disclosure; (c) is made known to the receiving Party by a third party having the right to disclose it; or (d) is independently developed by Personnel of the receiving Party who have not had access to such information.

8.3. Each Party agrees that it will maintain the confidentiality of the other Party's Confidential Information for a period of three (3) years following the date of disclosure and will do so in a manner at least as protective as it maintains its own Confidential Information of like kind but in no event with less than a reasonable degree of care. Disclosures of the other Party's Confidential Information will be restricted (i) to a Party's personnel (including personnel employed by such Party's Affiliates) and subcontractors with a need to know such Confidential Information in connection with the performance of this Agreement, provided such parties are bound by obligations of confidentiality substantially similar to the terms of this Agreement, and (ii) to a Party's business, legal and financial advisors, provided such parties are bound by obligations of confidentiality substantially similar to the terms of this Agreement. Each Party agrees not to use any Confidential Information of the other Party for any purpose other than the business purposes contemplated by this Agreement. At the written request of a Party, the other Party will either return, or certify the destruction of, such Party's Confidential Information.

8.4. If a receiving Party is required by law, rule or regulation, or requested in any judicial or administrative proceeding or by any governmental or regulatory authority, to disclose Confidential Information of the other Party, the receiving Party will give the disclosing Party prompt notice of such request so that the disclosing Party may seek an appropriate protective order or similar protective measure and will use reasonable efforts to obtain confidential treatment of the Confidential Information so disclosed.

### **Section 9. TERM AND TERMINATION.**

9.1. This Agreement shall be deemed to have come into force on the Effective Date and shall continue thereafter unless and until otherwise terminated in accordance with the terms of this Agreement.

9.2. Either Party may terminate this Agreement without cause upon thirty (30) days' prior written notice. Either Party may terminate this Agreement for cause if the other Party fails to cure a material default in the time period specified herein. Any material default must be specifically identified in a written notice of termination. After written notice, the notified Party will have thirty (30) days to remedy its performance, except that it will have only ten (10) days to remedy any monetary default. Failure to remedy any material default within the applicable time period provided for herein will give cause for immediate termination. Notwithstanding anything specified herein to the contrary, Seller shall have the right to terminate this Agreement immediately upon notice to Customer upon the occurrence of an Insolvency Event.

9.3. Save where this Agreement has been terminated as a result of non-payment by Customer, and subject to Section 9.4, this Agreement will continue to remain in effect with respect to orders for Purchased Items submitted by Customer prior to the termination of this Agreement. Upon termination or expiry of this Agreement, Seller may terminate upon written notice any SOWs that are still in force upon the date of such termination or expiry.

9.4 Any SOW shall be effective as of the SOW

Effective Date (as set forth in the applicable SOW) and shall, unless terminated as set forth in this Agreement or the applicable SOW, continue in effect until the date the relevant Services have been completed or the relevant Deliverable, if any, have been accepted for the term set forth in the applicable SOW.

**Section 10. ESCALATION PROCEDURE.**

10.1 Any claim or controversy related to or arising out of this Agreement, whether in contract or in tort, other than matters pertaining to proprietary information, proprietary rights, or payment disputes ("Dispute"), will be resolved according to the following process, which either Party may start by delivering a written notice to the other Party describing the Dispute and the amount involved ("Demand"). If the Dispute remains unresolved after three (3) business days after receipt of a Demand, each Party shall identify a designated representative and a senior manager in writing to the other Party, and the designated representatives from each Party will meet at a mutually agreed upon time and place and use commercially reasonable efforts to try to resolve the Dispute. The Parties shall conduct such negotiation on a confidential basis. If the Dispute remains unresolved for three (3) business days after such meeting, either Party may escalate the Dispute by sending notice to the other Party's senior manager. If the senior managers from both Parties cannot resolve the Dispute within three (3) business days after receipt of such written notice, either Party may pursue any other available remedies. The Parties shall use commercially reasonable efforts to attempt to settle any claim or controversy between themselves (acting in good faith) within one (1) calendar month of notice of the claim or controversy being given. The Parties shall conduct such negotiation on a confidential basis.


**Section 11. NOTICES.**

11.1 Notices provided under this Agreement will be given in writing and deemed received upon the earlier of actual receipt, the third (3<sup>rd</sup>) day after postage prepaid mailing by regular mail or airmail to the address stated below, or the first (1<sup>st</sup>) day after such notice is sent by courier. Electronic signatures (or copies of signatures sent via electronic means) are the equivalent of handwritten signatures.

**Seller Notice Address:**

CDW Hong Kong IT Solutions Limited  
PCCW Tower, Level 36,  
979 King's Road, Quarry Bay,  
  
Hong Kong,  
  
China

**Customer Notice Address:**

  
Attn: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Section 12. MISCELLANEOUS.**

12.1. This Agreement contains the entire understanding of the Parties with respect to the subject matters herein and supersedes and replaces in their entirety any and all other prior and contemporaneous agreements and understandings, whether oral, written, electronic or implied, if any, between the Parties hereto with respect to the subject matter hereof. Each Party acknowledges that it has not relied on any statements, warranties or representations given or made by any other party under or in relation to this Agreement, save those expressly set out in this Agreement. Each Party further acknowledges that it shall have no rights or remedies with respect to such subject matter other than under this Agreement.

12.2. No course of prior dealings between the Parties and no usage of trade will be relevant to determine the meaning of this Agreement or invoice related thereto.

12.3. Any reference to "writing" or "written" includes any method of reproducing words or text in a legible and non-transitory form and, for the avoidance of doubt, shall exclude e-mail.

12.4. Except where the context otherwise requires, words denoting the singular include the plural and vice versa, words denoting any gender include all genders, and words denoting persons include firms and corporations and vice versa.

12.5. Unless otherwise stated, a reference to a clause or schedule is a reference to a clause of or schedule to this Agreement. Section headings are for ease of reference only and do not affect the construction of this Agreement.

12.6. No provision of this Agreement will be deemed waived, amended or modified by either Party unless such waiver, amendment or modification is in writing and signed by both Parties. Any delay or failure by either Party to exercise any right or remedy will not constitute a waiver of that Party to enforce such rights thereafter.

12.7. Seller may assign or subcontract all or any portion of its rights or obligations under this Agreement to any of its Affiliates or assign the right to receive payments to any of its Affiliates, without Customer's consent. Seller shall be responsible for the performance of any of its Affiliates, subcontractors or assignees under this Agreement. Customer may not assign this Agreement or any of its rights or obligations herein without the prior written consent of Seller. Subject to the restrictions in assignment contained herein, this Agreement will be binding on and inure to the benefit of the Parties hereto and their successors and assigns.

12.8. Neither Party, at any time during or after the term of this Agreement, without the prior written consent of the other Party in each instance, shall issue, publish, or arrange for any press release of any kind or nature whatsoever, or shall use the trademark, service mark, trade or service name, or logo of the other Party.

12.9. If any term or condition of this Agreement is found by a court of competent jurisdiction to be invalid, illegal or otherwise unenforceable, the same shall not affect the other terms or conditions hereof.

12.10. This Agreement and any non-contractual disputes or claims arising out of it shall be governed by and construed in all respects in accordance with Hong

Kong law. Subject to Section 10 the parties submit to the exclusive jurisdiction of the courts of Hong Kong and agree that, in respect of proceedings in Hong Kong and in any other jurisdiction, process may be served on either of them in the manner specified for notices in this Agreement. Customer and Seller are solely obligated to address and resolve all disputes associated with this Agreement, including any damages or injuries to the Customer's Affiliates, and all claims related to this Agreement will be brought by Customer in the courts of Hong Kong as provided in this Agreement. Except in the case of nonpayment, neither Party may institute any action in any form arising out of this Agreement more than one (1) year after the cause of action has arisen. The rights and remedies provided under this Agreement are cumulative, are in addition to, and do not limit or prejudice any other right or remedy available at law or in equity.

12.11. The rights and obligations provided by Sections 2, 3, 4, 5, 6, 7, 8, 9, 10 and 12 and those terms and conditions which would, by their meaning or intent, survive the termination of this Agreement shall so survive.

12.12. This Agreement may be signed in separate counterparts, each of which shall be deemed an original, and all of which together will be deemed to be one original.

12.13. The relationship between Seller and Customer is that of independent contractors and not that of employer/employee, agency, partnership or joint venture. Accordingly, except as expressly authorized herein, no Party shall have any authority to act or make representations on behalf of the other Party, and nothing herein shall impose liability on a Party in respect of any liability incurred by another Party to a third party.

12.14. Seller shall use reasonable endeavors to provide such cooperation as may be reasonably required by any third party contractors of products and/or services to Customer so as to ensure that all Services can be provided to Customer in a coordinated, effective and timely manner. Seller shall be entitled to charge Customer its reasonable pre-approved (such approval not to be unreasonably withheld or delayed) costs of complying with this Section 12.13.

12.15. Seller shall not be liable for any loss or damage suffered or incurred by Customer arising from Seller's delay or failure to fulfil or otherwise discharge any of its obligations under this Agreement or any SOW where such delay or failure is caused by any non-performance of its obligations by Customer, industrial dispute, sudden or substantial depletion of Seller's staff, or any Force Majeure Event.

12.16. Seller and Customer each agree and undertake to the other that in connection with this Agreement and the provision of Deliverables and/or Services contemplated by this Agreement, they will each respectively comply with the applicable Anti-Corruption Laws. In the event that either Party has any basis for a good faith belief that the other Party may not be in compliance with the undertakings and/or requirements set out in this Section 12.15, such Party shall advise the other Party in writing of its good faith belief and the other Party shall cooperate fully with any and all reasonable enquiries undertaken by or on behalf of such Party.

12.17. Each Party warrants and agrees that it will

comply with all Laws applicable to such Party in its performance of its obligations under this Agreement.

12.18. The Parties may change the scope of Services or Deliverables and other matters specified in the Statement of Work only by a written amendment executed by an authorized representative of each party (a "Change Order"). If Seller performs any Services or work at the request of Customer under this Agreement that is not specified in a Statement of Work then, (a) the work will be considered Services provided under this Agreement, and Customer will pay Seller for such Services in accordance with Section 5 at Seller's then current time and materials rates, and (b) the Parties will promptly negotiate and enter into a Statement of Work or Change Order to an existing SOW to reflect the new or changed Services.

12.19. Nothing in this Agreement is intended or will be construed to confer upon any person (other than the Parties hereto and any indemnified party set forth in this Agreement) any rights, benefits or remedies of any kind or character whatsoever. Except as expressly stated in this Agreement, the Parties do not intend that any term of this Agreement shall be enforceable by any third party.

12.20. The Parties to this Agreement do not intend that any term of this Agreement should be enforceable, by virtue of the Contracts (Rights of Third Parties) Ordinance (Cap.623 ) or otherwise, by any person who is not a party to this Agreement.

### **Section 13. DATA PROTECTION**

13.1. The Parties agree that Seller will not be required to process any Personal Data during the supply of any Services under this Agreement unless explicitly stated in a SOW, in which case the provisions of this Section 13 shall apply. Unless the Parties agree that Seller will process any Personal Data under a SOW, Customer shall restrict Seller's access to any Personal Data under Customer's control. If the Parties agree that Seller will process Personal Data under a SOW, the Parties may agree to additional data protection terms in that SOW, including as required by applicable Laws for the transfer of Personal Data to Seller or any of Seller's Affiliates, or any third party providing Services under subcontract with Seller.

13.2. Seller shall process Personal Data from time to time only in accordance with Customer's instructions and shall not process the Personal Data for any purpose other than those expressly authorized by Customer. Customer agrees that Seller will act as the processor or licensee of such Personal Data, and not as the controller, owner, or licensor of such Personal Data. Customer is responsible for obtaining any consents and providing and ensuring the accuracy of any notices required to disclose Personal Data to Seller, Seller's Affiliates, or any Seller subcontractor providing Services for use in accordance with this Agreement.

13.3. Each Party warrants to the other that it will process the Personal Data in compliance with all Laws, enactments, regulations, orders, standards and other similar instruments applicable to such Party. Furthermore, Customer warrants that any Customer Personal Data provided to Seller has been obtained, processed and provided to Seller in accordance with all Laws and ensured that there is a legitimate ground for the processing of any and all Personal Data by Seller, Seller's Affiliates, or any Seller subcontractor providing Services on behalf

of Customer in accordance with this Agreement and any applicable SOW.

13.4. Seller shall take all practicable steps to prevent the unauthorized or accidental access, processing, erasure, loss or use of Personal Data and to ensure that Personal Data is not kept longer than is necessary for the fulfillment of the purpose (including any directly related purpose) for which the Personal Data is or is to be used.

13.5. Customer acknowledges that Seller is reliant on Customer for direction as to the extent to which Seller is entitled to use and process Personal Data. Consequently, Seller will not be liable for any claim brought by a data subject arising from any action or omission by Seller, to the extent that such action or omission resulted directly from Customer's instructions.

13.6. Seller may authorize a third party sub-contractor to process the Personal Data provided that the sub-contractor's contract: (i) sets forth terms related to protection and processing of Personal Data which are substantially the same as those set out in Section 13.3 of this Agreement; and (ii) limits the subcontractor's processing of such Personal Data to terminate

automatically on termination of this Agreement for any reason.

13.7. For the purposes of Services delivered in Hong Kong, the term "data controller" shall mean "data user" and the terms "data user", "data processor", "data subject", "personal data", and "processing" shall have the meaning ascribed to them in the Personal Data (Privacy) Ordinance (Cap. 486).

#### **Section 14. LOCALIZATION**

14.1 Should any Seller Affiliate and any Customer Affiliate wish to enter into an agreement for the provision of Deliverables and/or Services ("**Local Agreement**") in either Canada, the United Kingdom, the United States, Australia, Ireland, Singapore, South Africa or the United Arab Emirates (as applicable), Local Agreement(s) can be agreed between the Parties and added as Exhibit(s) to this Agreement by way of addendum. The terms of this Agreement shall be incorporated into each such Local Agreement except to the extent that the Local Agreement expressly states that any amendments shall take precedence.

**[Signatures follow.]**



IMPORTANT: You acknowledge, agree and accept that by electronically signing in the box below, that: (i) you have read the terms and conditions, that you fully understand them and that you agree to be bound by them; (ii) this agreement shall be deemed to be made in writing; and (iii) you affirmatively agree to sign by way of electronic signature, which shall be fully and legally binding.

<b>Seller: [CDW Hong Kong IT Solutions Ltd.]</b>		<b>Client: xxxxxxxxxxxxxx</b>
By:		By:           {{cby_es_:signer1:signature }}
Name:		Name:        {{cname_es_:signer1:fullname }}
Title:    (Authorised Signatory)		Title:        {{ctitle_es_:signer1:title }}  (Authorised Signatory)
Date:     xx/xx/xxxx		Date:        {{cdate_es_:signer1:date}}

**Exhibit A**

Dated the \_\_\_ day of \_\_\_\_\_, [Year], to the  
Master Services Sales Agreement  
Between **CDW HONG KONG IT SOLUTIONS LTD.**,  
and \_\_\_\_\_

**Customer Affiliates**

Statements of Work may be executed pursuant to the Agreement by the following Customer-designated parties:

Affiliate Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
FEIN Number: \_\_\_\_\_  
DUNS Number: \_\_\_\_\_  
Account Number: \_\_\_\_\_

Affiliate Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
FEIN Number: \_\_\_\_\_  
DUNS Number: \_\_\_\_\_  
Account Number: \_\_\_\_\_

Affiliate Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
FEIN Number: \_\_\_\_\_  
DUNS Number: \_\_\_\_\_  
Account Number: \_\_\_\_\_

**Exhibit B**

Dated the \_\_\_ day of \_\_\_\_\_, [Year], to the

**Master Services Sales Agreement**

Between **CDW HONG KONG IT SOLUTIONS LTD.**,

and \_\_\_\_\_

**SAMPLE Statement of Work**

The following is the SAMPLE SOW, as it may be updated from time to time by Seller, to be taken by all Statements of Work executed under this Agreement:

STATEMENT OF WORK

This statement of work (“SOW”) is made and entered into on \_\_\_\_\_, 20\_\_ (the “SOW Effective Date”) by and between the undersigned, **CDW Hong Kong IT Solutions Ltd.** (“Seller”) and \_\_\_\_\_ (“Customer”).

**PROJECT DESCRIPTION**

**Description of Services**

**Item(s) Provided by Seller**

The following will be provided to Customer by the completion of this project:

Item	Description	Format

**Project Scheduling**

**Professional Services Fees**

**Customer-Designated Locations**

Seller will provide Services benefiting the following locations (“Customer-Designated Sites”):

Location Name	Physical Address	Type(s) of Service(s)

**Project Specific Terms**

[Personal Data

The Parties hereby agree that Seller will process Personal Data under this SOW in accordance with Section 14 of this Agreement.

Seller adheres to the U.S.-EU Privacy Shield Principles (“Privacy Shield”). Seller agrees to process any Personal Data it receives from Customer about European Union residents in accordance with Seller’s Privacy Shield certification. Seller agrees to maintain its Privacy Shield certification for the duration of this SOW.]

**Contact Person(s)**

Each Party will appoint a person to act as that Party’s point of contact (“Contact Person”) as the time for performance nears and will communicate that person’s name and information to the other Party’s Contact Person.

The Customer Contact Person is authorized to approve materials and Services provided by Seller, and Seller may rely on the decisions and approvals made by the Customer Contact Person (except that Seller understands that Customer may require a different person to sign any Change Orders amending this SOW). The Customer Contact Person will manage all communications with Seller, and when Services are performed at a Customer-Designated Location, the Customer Contact Person will be present or available.

The Parties’ Contact Persons shall be authorized to approve changes in personnel and associated rates for Services under this SOW.

**Expiration and Termination**

This SOW expires and will be of no force or effect unless it is signed by Customer, transferred in its entirety to Seller so that it is received within thirty (30) days from the date written on its cover page, and then signed by Seller, except as otherwise agreed by Seller. Either Party may terminate this SOW for cause if the other Party fails to cure a material default in the time

period specified in the Agreement (defined herein). This SOW can be terminated by Seller without cause upon at least fourteen (14) days' advance written notice.

**Change Orders**

A Change Order will be of no force or effect until signed by Customer, transferred in its entirety to Seller so that it is received within thirty (30) days from the date on its cover page and then signed by Seller, except as otherwise agreed by Seller.

In the event of a conflict between the terms and conditions set forth in a fully-executed Change Order and those set forth in this SOW or a prior fully-executed Change Order, the terms and conditions of the most recent fully-executed Change Order shall prevail.

**Miscellaneous and Signatures**

This SOW shall be governed by the Master Services Sales Agreement between **CDW Hong Kong IT Solutions Ltd.** and \_\_\_\_\_ dated \_\_\_\_\_, [Year] (the "Agreement"). All of the terms and conditions of the Agreement are incorporated into and made a part of this SOW. If there is a conflict between this SOW and the Agreement, then the Agreement will control, except as expressly amended in this SOW by specific reference to the Agreement. References in the Agreement to a SOW or a Work Order apply to this SOW. This SOW and any Change Order may be signed in separate counterparts, each of which shall be deemed an original and all of which together will be deemed to be one original. Electronic signatures on this SOW or on any change Order (or copies of signatures sent via electronic means) are the equivalent of handwritten signatures. This SOW is the proprietary and confidential information of Seller.

In acknowledgement that the Parties below have read and understood this SOW and agree to be bound by it, each Party has caused this SOW to be signed and transferred by its respective authorized representative.

**CDW HONG KONG IT SOLUTIONS LTD.**

\_\_\_\_\_

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Date: \_\_\_\_\_

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Date: \_\_\_\_\_

*Mailing Address:*  
CDW Hong Kong IT Solutions Limited  
PCCW Tower, Level 36,  
979 King's Road, Quarry Bay,  
Hong Kong,  
China

*Mailing Address:*  
Street: \_\_\_\_\_  
City/Postal Code: \_\_\_\_\_  
*Billing Contact:*  
City/Postal Code: \_\_\_\_\_

- A purchase order for payment under this SOW is attached.
- A purchase order is not required for payment under this SOW.

Services Manager \_\_\_\_\_