



**Need to know**

CloudPlan is a purpose built cloud delivery framework designed by experts in cloud design, implementation and management.

CloudPlan delivers relevant and clear outcomes aimed at identifying and simplifying the steps needed to enable your organisation to adopt and benefit from cloud services.

**Benefits**

- Modern approach with relevant outcomes
- Backed by a credible cloud services organisation with over a decade of experience
- Simple and clear outcomes
- Reduced time to delivery

**Awards & Partnerships**



**Microsoft Partner**

- Gold Cloud Platform
- Gold Datacenter
- Gold Devices and Deployment
- Gold Hosting
- Gold Midmarket Solution Provider
- Gold Software Asset Management
- Gold Volume Licensing
- Silver Communications
- Silver Messaging
- Silver Small and Midmarket Cloud Solutions

**Cloud Planning Services from CDW**

It is no surprise that cloud services are revolutionising the way in which businesses operate, yet for many organisations moving to the cloud can often be a daunting task. Not knowing where to start, how to identify which business services are suitable for the cloud, where the risks or pitfalls are or simply having limited internal resources with prior cloud skills to actually perform the work required to get you there.

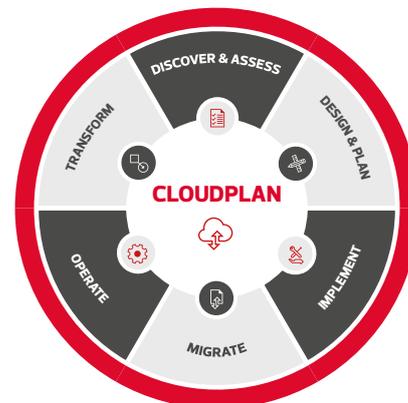
Cloud services are also rapidly evolving and with such an array of options to select from, which cloud is the right choice? Do you go private, public, hybrid, or is a cloud service even a reality for your business?

Planning a move to the cloud is simply not as easy as you may think and it can be challenging to even consider cloud if you don't have a clear view of your current IT estate, or have the resources with the skills needed to undertake the end-to-end journey. CloudPlan helps you through each stage of moving to a cloud delivery model, from initial discovery through to a fully implemented and transformed service.

**What is CloudPlan?**

CloudPlan is a suite of engagement models which incorporate all the areas required to not only understand your current estate and its relevance to cloud services, but also to design, implement, migrate, operate and transform your operation and in doing so further modernise your IT services.

CloudPlan incorporates six distinct stages all designed to get you up and running in the cloud in the most effective manner and was designed from the ground up as a new and more innovative approach to cloud delivery. The service does not rely upon the more traditional and somewhat archaic/legacy steps or tool-sets in which so many other services still tend to use today.



**How CloudPlan works**

CloudPlan works by leveraging a mixture of modern and best of breed tool-sets combined with skilled and qualified consultants, all of which have extensive experience and capability in delivering a cloud services outcome. You simply select the engagement you require assistance with by selecting some or all of the following stages:

- Discover and Assess
- Design
- Implement
- Migrate
- Operate
- Transform

The first step in any stage will be to meet with an experienced cloud planning consultant who will work with you to explain the procedure and begin the CloudPlan process.

**Why use it?**

CloudPlan is best used when you want to develop a progressive and clear view on how to move to the cloud.

- Do you have a desire or business objective to adopt cloud services?
- Don't know where to start?
- Need help building a business plan and identifying the costs associated with cloud?
- Don't have a current or clear view of your IT estate in a manner that is relevant to a move to a cloud service?
- Do your teams already have an in-depth understanding across a broad spectrum of fields, from traditional IT infrastructure through to network interconnectivity, security, compliance and importantly the wide range of cloud services and variable options available?
- Have limited international resources within your organisation to focus on a cloud journey programme of works?
- Simply want to bolster your internal capabilities with a trusted IT services partner?
- Want to reduce risks associated with the complexities of cloud migrations?

**Why CloudPlan?**

**Modern and relevant technology**

CloudPlan is underpinned by modern and relevant technology. The service does not rely upon technologies which have gone past their expiry date. Cloud is modern and so should the tool sets be used to get you there.

**Global reach**

Our international capability means no matter where your business operation

resides we have presence in those locations to assist.

**Heritage in cloud services**

We have a true heritage in cloud services with over a decade helping customers successfully adopt cloud services. Our services have won numerous industry awards, be that from CRN managed service provider of the year 2014 through to innovation awards.

**Dedicated cloud programme management function**

We help customers every day realise the adoption of cloud services and ultimately the significant impact it has on their business operations. We live and breathe cloud services so we have the skills and experience needed.

**Data driven approach**

No plan to move to the cloud is complete without factual evidence. CloudPlan combines assessment data with consultative processes to deliver an outcome specific to your needs.

**Clear deliverables**

CloudPlan delivers clear and transparent outcomes meaning your report will be easy to read and understand to support your efforts in selecting the right platform and programme of works to get you going.

To learn more about CloudPlan or the wider ServiceWorks portfolio contact us via:

**Email:** [cloudplan@uk.cdw.com](mailto:cloudplan@uk.cdw.com)  
**Website:** [uk.cdw.com](http://uk.cdw.com)  
**Twitter:** [@CDW\\_UK](https://twitter.com/CDW_UK)